

Newsletter – January 2013



President - Phil Guerin

The team at IMC New Zealand wishes you all the best for 2013. We are delighted to be launching a number of member benefit driven initiatives for the year.

1. A series of workshops to commence in Wellington.
2. Fresh new branding to spearhead our profile raising initiatives (branded pens will be available at regional meetings)
3. Relaunch of activity in Mainland.

Watch this space.

World Capability Congress

The week of 6 December 2012 saw IMC New Zealand occupy its first trade stand. Over the 3 day event we received a number of enquiries for membership and have added approximately 30 new contacts to our event invitation list.

We thank **Phil Guerin** (President), **Malcolm Billington** (Council member) and **Gordon Shaw** (Immediate Past President) for taking time out from their busy schedules to represent IMC New Zealand at the congress and we additionally give a big vote of thanks for our dedicated team of volunteers who gave up their time to man our trade stand. Our thanks go to:

- Amanda Scott
- Tattianna Picoaga
- Charlie Inggs
- Raymond Tan
- Malcolm Billington
- Gordon Shaw
- Suzanne Barley
- John Barley



Michael McLean (left) and Amanda Scott, CMC (right)

Amanda states that the purpose of her conversation with Michael McLean - FACICD CMC - Managing Director of McLean Management Consultants was building stronger trans-tasman relations with other CMC's.

All those involved have ranked the Congress stand a five star success with raised profile, membership enquiries and additions to our event attendee lists.

MBA Prize

IMC President, Phil Guerin presented the inaugural IMC Strategy Prize to **Mr Guy Ryan**. The IMC Strategy prize includes a trophy, a book and a cash prize. It is awarded to the student in the Victoria MBA Strategic Management class who writes the best Strategy paper each year. The finalists are judged by a panel of Certified Management Consultants.



Phil Guerin (left) presents Guy Ryan. with the prize

IMC New Zealand / JLT Professional Indemnity Insurance



As Management Consultants we hold a lot of responsibility on behalf of our clients. As part of that responsibility it is necessary to provide protection through Professional Indemnity insurance. Not all policies are equal and JLT has put together a quality, comprehensive package for IMC members.

The IMC ProPak has been specifically developed as a solution and service for management consultants, providing a more comprehensive cover than the cheaper products on the market.

In the insurance field, JLT often hears the question "but why do I really need PI cover?" As management consultants we **know** that if we don't purchase cover we're gambling on the value of our family estate if the proverbial hits the fan.

As strategic partners and sponsors, JLT provides IMC New Zealand with a broad support package for which we wish to express our appreciation noting that **for every policy purchased IMC New Zealand receives a direct cash benefit**. This is actually a percentage of the brokerage, rather than an addition to the premium, so is appreciated all the more. So if you wish to support IMC whilst protecting yourself then you can do so by purchasing your Professional Indemnity insurance through the IMC ProPak.

We invite you to check out the following link on the JLT site.

<http://www.jlt.co.nz/riskandinsuranceservices/jltaffinitypartnerships/imcnz/>

AGM - Wednesday 17 April

For your reference our AGM date is now set for Wednesday 17 April with locations in Auckland and Wellington to be advertised closer to the date.

We have recently received advice of a change to CMC criteria by our international body, ICMCI. European anti-discrimination laws have resulted in the 1200 minimum annual consulting hour requirement be removed for CMCs. This means that once CMC status has been granted, the stipulations are that **consulting be the primary activity, 30 Professional Development hours be honoured and code of conduct adhered to**.

This change is to be implemented immediately and at the AGM we will be amending the Constitution to allow for Council to more easily meet this and any future change in requirements as dictated by ICMCI. The Remit is to amend Clause 5 as follows.

Clause 5: Persons may be admitted to membership as members where applicants satisfy the Institute of Management Consultants New Zealand that they:

"Meet the current ICMCI international standards as interpreted by the Institute of Management Consultants New Zealand National Council from time to time and recorded in its Minutes."

Auckland Regional Meeting

In our last meeting for the year **Graham Hay** of **Applied Semiotics** gave a provocative discussion on how to detect the warning signs when things start to go wrong on a project. Some fascinating case studies. The subject matter was so compelling that the lingering attendees had to practically be ejected. Graham went into what happens when management looking for the quick fix side step due process and incur some nasty repercussions.



Graham Hay accepts a token of appreciation

Welcome to New Members

We welcome to the fold:

- **Tino Levi** (CMC)
- **John Lyall** (Affiliate)
- **Lionel Taylor** (Affiliate - in thanks for design services provided)



John Lyall (left) accepts his Affiliate Certificate from Raymond Tan



Lionel Taylor (left) accepts his Affiliate Certificate from Gordon Shaw (Immediate Past President)

Credit for our new look goes to Lionel Taylor of Lionel Taylor Design. In appreciation and recognition of his work Lionel has been provided with Affiliate membership for 12 months, which entitles him to a 1 year advertisement on our website. If you are looking for someone to undertake some graphic design work, we recommend that you have a chat with Lionel.

Current Council Members

Phil Guerin, President	phil@hague.co.nz
Immediate Past President, Gordon Shaw	gordon@sacnz.co.nz
Raymond Tan, Vice President	mrtan@xtra.co.nz
Geoff Lee, Treasurer	Geoff.Lee@xtra.co.nz
Iain Matheson	iain@mathesonassociates.co.nz
Malcolm Billington, Auckland	mbillington@CFOPartners.biz
Lilian Lawrence, Blenheim	catsltd@gmail.com
Suzanne Barley, National Secretary	info@imcnz.org